

34 Parkes Street  
GIRARDS HILL 2480

14 March 2016

TO WHOM IT MAY CONCERN

## LAWRENCE EASTLAND

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It is with pleasure that I write this statement in support of Lawrence.

I have worked with Lawrence in my previous role as Executive Projects Officer at SAE Institute and in my current role as an Implementation Training and Change Officer with Navitas, a global education provider and the parent company of SAE. This role centres on assisting in the management and company-wide rollout of a complex student management and business intelligence system.

Within those interactions, I have seen evidence of Lawrence's considerable skill in graphic and web design and his willingness to adapt and those skills to conquer new challenges. One of the areas in which I have had a considerable amount of liaison is in relation to the implementation of the student-facing portion of our system - the student portal. As well as managing the 'look and feel' of desktop and mobile views for SAE students, he is also required to customise sites for different user needs and possess a deep understanding of the functionality behind the various integrations. This is a vital task, as the successful interaction of students with the institute is highly dependant upon the efficacy and currency – not to mention the appeal – of those sites. Lawrence's contribution to this engagement is effective and efficient, and he can certainly be relied on to achieve a highly satisfactory outcome.

In a broader professional sense, I've always been confident that any questions I have or tasks I require will be dealt with efficiently, intelligently and creatively, that the outcome will be appropriate and certainly be of a very high standard. He is willing to contribute suggestions and alternatives and, importantly, receive and respond to feedback.

On a personal level Lawrence is always a pleasure to deal with. He is capable and confident and, combined with his level of skill and experience, is an extremely positive contributor to a productive and successful work environment.

Yours faithfully



Heather Wood  
0417668294